

# Acknowledgement of Country

I wish to acknowledge that we are all on Aboriginal land.

I pay my respects to Elders past and present.

# About

### Redwoods

# Work

## Collaborative

Redwoods upskills, resources and connects community, business and government so that we can collaborate, innovate and create meaningful change.

#### Our services include:

- Research, consulting, problem solving.
- Value creation: grants & funding alignment.
- Governance and ethics in AI & emerging technologies.
- Creativity & Innovation services.
- Project & Event Management.



# Session Goal: A roadmap to sustainable and supportive collaborations!

By the end of the session, you will become familiar with a tool to help you collate and share data that will motivate and influence stakeholders to:

- Gain senior management buy-in, funding and support;
- Ensure optimum contribution by all;
- Share ownership and challenges; and
- Create something amazing.



# Why are we doing this?

Collaboration is the most efficient, sustainable and cost-effective way to achieve community and common goals.

However, a lot can go wrong in collaborations if the structure is not set up to:

- Establish and implement shared goals;
- Include collective ownership; and
- Put the beneficiaries at the centre of the collaboration.



# Where to start?

- 1. Start with the beneficiaries:
  - Who are they?
  - What is the problem you are solving?
  - How do they see a solution? Then,
  - How do you and your collaborators see the solution?
- 2. Establish the need, background, research (data is a strong motivator).
- 3. Who can help?
- 4. How can they help?
- 5. How can they hinder?
- 6. Why are you at this point?



# Case Study

#### Situation and complication

Whilst working with Randwick City Council as convener of youth and multicultural interagencies, there was a time when there were a number of suicides in the community within a short period. These included young people. The Youth Advisory Committee members had initiated discussions at a meeting.

#### Response

Acknowledging my scope and potential to offer support during this time, I planned to gather data and convene a cross-interagency meeting to discuss the situation and offer an environment to work together on solutions.

To safely include youth representation, I sought advice from a mental health professional as to how to approach and include young people in these conversations. It was decided that I would approach the Committee members who were 18 years and over and invited them to participate.

#### **Stakeholders**

To ensure that the young people were supported and safe:

- Purpose, scope, methodology and expectations were defined.
- Health and Mental Health professions were identified and individually introduced to young people, encouraging communication and regular check-ins.
- Meeting notes were checked and validated prior to distribution to the Advisory Committee and other young people.



#### **Outputs and Outcomes**

- Young people and young workers shared their stories, informed the group of community responses and shared their concerns.
- Within a few meetings, we had established that front line workers needed support so that they can
  effectively help young people both directly and indirectly affected in the community.
- A referrals directory was established and shared.
- headspace Schools had shared suicide and health resources to improve language and communication around suicide.
- New partnerships were formed, participants reported improved language and communication around suicide and felt supported.

This process was documented and later presented at a Mental Health Commission event at NSW Parliament House by an Advisory Committee member.



Issues not addressed	Recommendations (in hindsight)
Sustainability of the project relied on one person.	Strategic collaborations include shared ownership, interchangeable leaders and contingencies.
There were young people in the community asking for support to work on solutions. Funding was required to ensure continuity and opportunity for growth and development.	Strategic collaborations include funding and in- kind resources from the beginning.
The potential for exploitation and commercial interest began to fill in gaps.	Thorough strategy, planning, risks and assumptions can reduce risk and unintended consequences.



## Stakeholder Analysis model

(Download your workbook from <a href="https://redwoodswc.com.au/logframe">https://redwoodswc.com.au/logframe</a>)

### Stakeholder contact details

 Include contact details of the working partner and any decision makers

# Priorities, KPIs, required outputs

- What will motivate them to contribute?
- List their mission, strategic priorities, personal objectives

#### Contribution

- What can they bring to the collaboration?
- · In-kind and/or funding?

### Potential risk or barriers to success

- What might stall their contribution?
- · What might change?

#### Communication

 Include preferred communication style, method and timing



#### Stakeholder Analysis – common examples

Stakeholder Analysis – Common examples				
Stakeholder contact details	Priorities, KPIs, required outputs	Contribution	Potential risk or barriers to success	Communication
Hint: include collaboration partner and	Hint: Mission, Strategy priorities, role	Hint: what can they bring to the	Hint: what might stall their contribution,	Hint: preferred communication style,
decision maker(s)	KPIs	collaboration?	or what might change?	method and timing
Beneficiaries: Youth in the community	Enhance the lives of themselves and	Lived experience	Need to ensure safety, appropriate	Examples
<ul> <li>Youth Advisory Committees /</li> </ul>	their peers	Valuable insight	communications and support to the	Do not share contact details
Reference Groups	Access to support	Creativity and ideas	young people.	Protocol for communication may
Young Community Leaders	Be listened to	Time	<ul> <li>Record of validated WCC of all</li> </ul>	include only communicate via X
Students, Young people in programs	Establish activities and programs to	Connections	stakeholders aged 17 years +	stakeholder
<ul> <li>Youth that do not engage</li> </ul>	address changes and issues			
Council facilitator	Community Connection	Partnership coordinator	Staff turnover	Works Mondays, Tuesdays, Thursdays
Contact person	Enhance access to services	<ul> <li>Venues</li> </ul>	<ul> <li>Change in priorities</li> </ul>	
Telephone & Email	Build capacity of services	<ul> <li>Leadership / Administration</li> </ul>	Work schedule	
	Improve lives of vulnerable residents	Small grants	<ul> <li>Reputational risk</li> </ul>	
Council decision maker(s)	Integrated reporting	Potential funding	Staff turnover	Communicate via Council facilitator
Contact person	Value for money	Release of staff to contribute to	Change in priorities	contact
Telephone & Email	Specific priorities	project	Reputational risk	
Health agencies, peaks, private practice	Examples may include:	Leadership / administration	Staff turnover	Communicate directly with team
Contact person(s)	Local Health District: safe care in all	Potential funding	Change in priorities	member – email preferred
Telephone	settings; people are healthy and	Research, data, fact sheets	Work schedule	
Email	well; research, innovation and	<ul> <li>Collaboration team member(s)</li> </ul>	Reputational risk	
Location	digital advances inform delivery;	Venues		
	health system managed sustainably.	Education and training		
	Primary Health Network: mental	_		
	health; Aboriginal and Torres Strait			
	Islander health; population health;			
	alcohol and other drugs.			
Police and Justice	Connected Community	Connections, advice, support	Staff turnover	Communicate via email and mobile
	Victim focus	Host activities, speak at events	<ul> <li>Change in priorities</li> </ul>	where available.
	Next generation	Community engagement		Do not share direct contact details.
Youth-related services	Young people are supported to be	Project/Program leadership	Staff turnover	Communicate directly
	mentally health and engaged in their	Youth participation	Service funding	
	communities (headspace example)	Training and education	<ul> <li>Change in priorities</li> </ul>	
School representatives	Strengthen student wellbeing and	Youth participation	Staff turnover	Contact hours: 8:30am to 9:00am;
	development	• Venues	<ul> <li>Competing priorities</li> </ul>	3:00pm to 4:00pm
	Provide meaningful post-school	Training and education	<ul> <li>Policy changes and funding</li> </ul>	
	pathways	Data		
Potential funders	Community engagement	Funding	Will require policies and	Communicate directly
	Alignment with priorities	Facilitation / guest speaker	agreements when working with for-	
	Value for money	Promotion	profit organisations	





#### **Summary**

- Start with the beneficiaries (young people): define the problem, listen to their solutions. Is this wanted?
- Build the 'Who', 'Why' and 'What' around ideas and research together.
- Stakeholder Analysis: What can go wrong? Who can block the process, when or where? How will it facilitate change? Might there be unintended consequences?
- Motivation is simple if you understand the project and stakeholders' purpose, priorities and mission.
- Share ownership, challenges and all communication!



# Wrap up and Questions?

# Thank you for your time!

Please get in touch with feedback, further questions and comments:

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Templates <a href="https://redwoodswc.com.au/logframe">https://redwoodswc.com.au/logframe</a>

